

# NICHOLAS COPPINGS

## BIOGRAPHY

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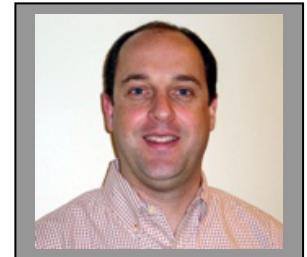
Nic has nearly 2 decades of experience in management and small business consulting. His specialty is Business Development Human Resources planning and the design and implementation of business plans.

Nic's career spans 3 continents and a wide variety of different business roles. While at University, he undertook his first consulting project, assisting a music and event production company in their growth. A career in Merchant Banking followed, with first, Absa Bank, South Africa, then Republic National Bank of New York in London, UK, as well as Frankfurt, Germany. There he held the title of Senior Supervisor, Bank-Note Operations. In this capacity, Nic was responsible for the setup and management of a Foreign Exchange operation for Republic National Bank in Frankfurt.

In addition, Nic successfully built, managed and sold a US based IT services company. In South Africa, he also was the commercial manager of a full-service advertising and marketing agency, where he served as the catalyst leading to the total restructuring of the company, resulting in over 75% increase in profits with an accompanying 40% decrease in overhead.

With MBD<sup>i</sup>, Nic is the General Manager/CFO, assisting and facilitating the growth of the company. He's also utilizing his expertise to assist client firms in the design, development and implementation of Business Plans, and the execution of Human Resources Planning required for successful Search and Placement projects within the Business Development area.

A native of Pietermaritzburg, South Africa, Nic earned a BS from the University of Natal and an MBA from Heriot-Watt University, Edinburgh Business School, UK. He is also a Certified Wireless Network Administrator (CWNA).



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